

LONG-RANGE **OBJECTIVES**



To provide programs, resources and leadership that improve and promote the Angus breed, enhance the livelihoods of family farmers and ranchers, and exceed consumer expectations.



DRIVE BREED **IMPROVEMENT**



ENHANCE MEMBERSHIP **EXPERIENCE AND SUCCESS**



FOSTER PROFITABILITY OF COMMERCIAL CATTLE PRODUCERS



SERVE AS A TRUSTED INDUSTRY RESOURCE



GROW CONSUMER TRUST AND LOYALTY

Demonstrate the value of the World **Angus Evaluation** and produce the undisputed global currency for describing Angus genetics

Characterize performance and carcass traits to keep Angus the preferred breed of feeders

> and packers Direct and support research for advancing the Angus breed and the beef industry

Maintain high quality phenotypic data collection and submission by increasing the simplicity and value for committed data collectors

Characterize maternal traits most relevant to commercial cowcalf success

Leverage non-traditional data sources for research. economic insight and the development of enhanced or new selection tools

Provide members world-class customer service and support

the value and

confidence in

the registration

certificate and

and programs

Association tools

programs, and services that meet the evolving and diverse needs of members while enhancing the overall value of Association membership

Deliver innovative tools,

generation of Angus leaders and advocates through innovative Drive demand programs, activities and for registered scholarships for youth Angus seedstock and young adults by increasing

Develop the next

Provide opportunities for Angus fellowship and member interaction

Support commercial beef producers in achieving greater results through predictable, high-Drive Certified genetic resources Anaus Beef® brand

management practices for capturing brand premiums

demand and

communicate best

Engage with all seaments of commercial beef production to grow, understanding of and confidence in Angus genetics and

programs

impact, value-driven

Drive AngusLinksm growth to facilitate value discovery and the return on genetic investment

Increase the awareness and value of an Affiliate Membership

Offer valuable and impactful educational programming for industry stakeholders and members of all ages

Deliver cutting-edge media, marketing and communication tools for Angus breeders and industry stakeholders

> Be a leading voice in beef genetic technology and improvement

and brightest team members who are committed to the successful future of Angus and the beef industry

Employ the best

Be an industry resource of choice for science-based and industry-relevant beef production information and resources

Help cattle producers connect with domestic and global beef consumers and he a leading voice on the factors influencing beef demand

Grow supply and enhance transparency around CAB® brand production Grow CAB® sales practices

and the network of brand partners across all business segments and product categories

Identify and position the brand as an accessible, premium, everyday luxury

Cultivate a richer, (more personalized brand experience resulting in greater consumer loyalty

Increase brand

entrenchment and value among licensees